

THE 1993 WIRELESS CABLE DATABOOK

WIRELESS
**THE ALTERNATIVE
TECHNOLOGY**



The Pioneer of Wireless Cable Telecommunication Products

1400 N. Roosevelt • P.O.Box 1025

Burlington, IA 52601 USA

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List A B C D E

DIRECTORY OF WIRELESS CABLE OPERATORS

The key to the premium services listed in this section are as follows: CM — Cinemax; DIS — The Disney Channel; HBO — Home Box Office; PB — Playboy; SH — Showtime; SP — Spice; TMC — The Movie Channel.

ACS ENTERPRISES, INC.

2064 State Road, Bensalem, PA 19020
(215) 245-4900, FAX: (215) 245-5254

Alan Sonnenburg
Chairman & CEO

Statistics:

Philadelphia, PA

Launch Date: 9/89
Number of Channels: 12
Pay Services: HBO, CM, PRISM
Combo Subscribers: 1,400
Combo Rate: \$32
Monthly Revenue: \$44,800

AMERICAN WIRELESS

11811 North Tatum Boulevard, Suite 1060, Phoenix 85028
(714) 851-8402, FAX: (602) 494-7377

Steve Johnson
President

Statistics:

Fort Worth, TX

Launch Date: 6/92
Number of Channels: 28
Combo Subscribers: 800
Combo Rate: \$24.95
Monthly Revenue: \$19,960

AMERICAN TELECASTING

806 South Tejon Street, Colorado Springs, CO 80903
(719) 632-7014, FAX: (719) 632-9261

Bruce E. Dines
General Manager

Statistics:

Colorado Springs, CO

Launch Date: 4/90
Number of Channels: 26
Pay Services: SH, HBO, DIS
Pay Units: 6,000
Basic Subscribers: 6,000
Pay Rate: \$9.95
Basic Rate: \$17.95
Monthly Revenue: \$167,400

Fort Meyers, FL

Launch Date: 11/91
Number of Channels: 21
Pay Services: HBO, SH, DIS
Pay Units: 2,400
Basic Subscribers: 3,000
Pay Rate: \$10.95
Basic Rate: \$16.95
Monthly Revenue: \$ 77,130

Orlando, FL

Launch Date: 9/91
Number of Channels: 20
Pay Units: 2,400
Basic Subscribers: 3,000
Pay Rate: \$10.95
Basic Rate: \$11.95
Monthly Revenue: \$62,130

BAY AREA CABLEVISION

821 Malcolm Road, Burlingame, CA 94010
(415) 259-7777, FAX: (415) 259-7789

Tony Thompson
Principal

Statistics:

San Francisco/San Jose, CA

Launch Date: 8/85
Number of Channels: 30
Pay Services: HBO, SH
Combo Subscribers: 11,000
Combo Rate: \$29.90
Monthly Revenue: \$328,900

BCI GROWTH

Glenpointe Centre West, Teaneck, NJ 07666
(201) 836-3900, FAX: (201) 836-6368

Ted Horton
Managing Director

Statistics:

Knoxville, TN

Launch Date: 5/90
Number of Channels: 31
Pay Services: HBO, SH, DIS
Pay Units: 4,000
Basic Subscribers: 5,000
Pay Rate: \$10
Basic Rate: \$16.95
Monthly Revenue: \$124,750

DIRECTORY OF WIRELESS CABLE OPERATORS**BOLIN COMMUNICATIONS, INC.**

P.O. Box 133, Old Route 40 East, Casey, IL 62420
(217) 932-5208, FAX: (217) 932-5293

Judy Bolin
General Manager

Statistics:**Casey, IL**

Launch Date: 10/91
Number of Channels: 10
Pay Services: SH
Pay Units: 300
Basic Subscribers: 600
Pay Rate: \$9
Basic Rate: \$19.50
Monthly Revenue: \$14,400

CAPITAL WIRELESS

Seven Hemphill Place, Suite 130, Ballston Spa, NY 12020
(518) 899-2222, FAX: (518) 899-9456

Dennis Hanks
General Manager

Statistics:**Albany, NY**

Launch Date: 3/89
Number of Channels: 32
Pay Services: HBO, SH, DIS
Pay Units: 4,700
Basic Subscribers: 5,500
Pay Rate: \$10
Basic Rate: \$17.50
Monthly Revenue: \$143,250

CABLEMAXX

6101 West Courtyard Drive, Suite 400, Austin, TX 78730
(512) 346-6299, FAX: (512) 338-4414

John Sauder
Chairman

Statistics:**Austin, TX**

Launch Date: 12/89
Number of Channels: 26
Pay Services: HBO, SH, DIS
Pay Units: 17,600
Basic Subscribers: 13,300
Pay Rate: \$6
Basic Rate: \$20.95
Monthly Revenue: \$384,235

CARDIFF COMMUNICATIONS

2010 Jimmy Durante Boulevard, Suite 224, Del Mar, CA 92014
(619) 481-3410, FAX: (619) 481-1642

Mike Thompson
COO

Statistics:**Yuma, AZ**

Launch Date: 1/92
Number of channels: 14
Pay Services: SH
Pay Units: 720
Basic Subscribers: 1,600
Pay Rate: \$9
Basic Rate: \$14.95
Monthly Revenue: \$30,400

CABLE USA

1722 1st Avenue, Scotts Bluff, NE 69361
(308) 635-2363

Chris Hillard

Statistics:**Grand Island, NE**

Launch Date: 9/91
Number of Channels: 8
Pay Units: 520
Basic Subscribers: 650
Pay Rate: \$10
Basic Rate: \$22
Monthly Revenue: \$19,500

CENTRALVISION

P.O. Box 5393, Bend, OR 97708-5393
(503) 382-4031, FAX: (503) 382-6835

Bruce Danielson
General Manager

Statistics:**Bend, OR**

Launch Date: 10/87
Number of Channels: 10
Pay Services: SH
Pay Units: 1,100
Basic Subscribers: 1,400
Pay Rate: \$9.95
Basic Rate: \$16.95
Monthly Revenue: \$34,675

DIRECTORY OF WIRELESS CABLE OPERATORS

CHOICE TV

1901 Production Road, Fort Wayne, IN 46808
(219) 482-2020, FAX: (219) 484-4547

James A. Simon
President

Statistics:

Fort Wayne, IN

Launch Date: 10/89
Number of Channels: 17
Pay Services: SH, DIS, HBO
Pay Units: 4,076
Basic Subscribers: 4,750
Pay Rate: \$9.95
Basic Rate: \$19.95
Monthly Revenue: \$135,319

COASTAL WIRELESS

8423 South US 1, Port St. Lucie, FL 34952
(407) 871-1688, FAX: (407) 871-0155

Ken Hall
General Manager

Statistics:

Fort Pierce, FL

Launch Date: 5/91
Number of Channels: 22
Pay Services: HBO, CM
Pay Units: 2,700
Basic Subscribers: 3,000
Pay Rate: \$9.95
Basic Rate: \$12.95
Monthly Revenue: \$65,715

CHOICE TV

P.O. Box 2628, Fresno, CA 93745-2628
(209) 442-1970, FAX: (209) 442-1745

Terry Holmes
General Manager

Statistics:

Fresno, CA

Launch Date: 8/91
Number of Channels: 15
Pay Services: SH, DIS
Pay Units: 5,520
Basic Subscribers: 4,800
Pay Rate: \$10
Basic Rate: \$19.95
Monthly Revenue: \$150,960

CONSOLIDATED TELEPHONE COOPERATIVE

P.O. Box 1077, Dickinson, ND 58601-1077
(701) 225-6061, FAX: (701) 225-0001

Roger Fadness
*Director/Video
Communications*

Statistics:

Dickinson/Lefor, ND

Launch Date: 10/90
Number of Channels: 11
Pay Services: SH
Pay Units: 296
Basic Subscribers: 460
Pay Rate: \$9.95
Basic Rate: \$15
Monthly Revenue: \$9,845

CITY TV CABLE

300 East 3rd Street, Lordsburg, NM 88045
(505) 542-3584, FAX: (505) 542-3535

Francis Rosales
Office Manager

Statistics:

Deming, NM

Launch Date: 3/82
Number of Channels: 5
Basic Subscribers: 199
Basic Rate: \$17.40
Monthly Revenue: \$3,463

Silver City, NM

Launch Date: 3/85
Number of Channels: 5
Pay Services: SH
Pay Units: 32
Basic Subscribers: 70
Pay Rate: \$12.35
Basic Rate: \$12.35
Monthly Revenue: \$1,260

Killdeer, ND

Launch Date: 8/91
Number of Channels: 11
Pay Services: SH
Pay Units: 134
Basic Subscribers: 300
Pay Rate: \$9.95
Basic Rate: \$15
Monthly Revenue: \$5,833

Scranton, ND

Launch Date: 9/91
Number of Channels: 11
Pay Services: SH
Pay Units: 114
Basic Subscribers: 275
Pay Rate: \$9.95
Basic Rate: \$15
Monthly Revenue: \$5,259

DIRECTORY OF WIRELESS CABLE OPERATORS**CONTINENTAL WIRELESS**

5010 Linbar Drive, Suite 125, Nashville, TN 37219
 (615) 333-9288, FAX: (615) 333-5983

Danny Krowson
Business Manager

Statistics:**Nashville, TN**

Launch Date: 10/92
 Number of Channels: 22
 Pay Services: SH, TMC
 Pay Units: 400
 Basic Subscribers: 500
 Pay Rates: \$8
 Basic Rates: \$17.95
 Monthly Revenue: \$12,175

DOOR COUNTY BROADCASTING

P.O. Box 549, 800 South 15th Avenue,
 Sturgeon Bay, WI 54235-0549
 (414) 743-4411

Ed Allen III
Vice President

Statistics:**Sturgeon Bay, WI**

Launch Date: 9/82
 Number of Channels: 1
 Pay Services: TMC
 Pay Units: 60
 Pay Rate: \$15.95
 Monthly Revenue: \$957

COUNTRY VISION

P.O. Box 696, Carthage, MO 64836-0696
 (417) 358-9415, FAX: (417) 358-1845

Ruth I. Kolpin
CEO & Chairman

Statistics:**Carthage, MO**

Launch Date: 11/80
 Number of Channels: 1
 Pay Services: TMC
 Pay Units: 100
 Pay Rate: \$16.95
 Monthly Revenue: \$1,695

EVERTEK

216 Main Street, Everly, IA 51338
 (712) 834-2255

James Sheurburne
General Manager

Statistics:**Everly, IA**

Launch Date: 9/89
 Number of Channels: 11
 Pay Services: SH, DIS
 Pay Units: 700
 Basic Subscribers: 2,000
 Pay Rate: \$9
 Basic Rate: \$12.95
 Monthly Revenue: \$32,200

CROSS COUNTRY CABLE, INC.

67A Mountain Boulevard, Warren, NJ 07060
 (908) 271-4880, FAX: (908) 469-8778

Peter A. Frank
President

Statistics:**Riverside/San Bernardino, CA**

Launch Date: 4/91
 Number of Channels: 24
 Pay Services: HBO, CM
 Combo Subscribers: 34,000
 Combo Rate: \$30
 Monthly Revenue: \$1,020,000

DIRECTORY OF WIRELESS CABLE OPERATORS

FAMILY ENTERTAINMENT NETWORK

P.O. Box 880, 210 North Main Street, Mitchell, SD 57301
(605) 996-1300, FAX: (605) 996-1236

Kevin Johnson
Secretary Treasurer

Statistics:

Fargo, ND

Launch Date: 1/91
Number of Channels: 10
Pay Services: HBO, DIS
Pay Units: 900
Basic Subscribers: 2,700
Pay Rate: \$8.98
Basic Rate: \$18.95
Monthly Revenue: \$59,247

Windom, MN

Launch Date: 1/90
Number of Channels: 8
Pay Services: HBO
Pay Units: 622
Basic Subscribers: 2,100
Pay Rate: \$9.95
Basic Rate: \$17.95
Monthly Revenue: \$43,884

Yankton, SD

Launch Date: 1/89
Number of Channels: 8
Pay Services: TMC
Pay Units: 844
Basic Subscribers: 2,000
Pay Rate: \$7.95
Basic Rate: \$18.95
Monthly Revenue: \$44,610

INNERVISION TV

11111 M Street, Omaha, NE 68137
(402) 592-0322

George Harrison
General Manager

Statistics:

Omaha, NE

Launch Date: 10/91
Number of Channels: 16
Pay Services: ENCORE
Combo Subscribers: 1,000
Combo Rate: \$10
Monthly Revenue: \$10,000

JONES SPACELINK

1063 West 4th Street, Winnemucca, NV 89445
(702) 623-5244, FAX: (702) 623-5246

Debbie Kontz
General Manager

Statistics:

Winnemucca, NV

Launch Date: 1/81
Number of Channels: 1
Pay Services: TMC
Pay Units: 120
Pay Rate: \$16.95
Monthly Revenue: \$2,034

IHT WIRELESS CABLE, INC.

P.O. Box 1508, Twin Falls, ID 83303-1508
(208) 733-0500, FAX: (208) 733-0535

Bill Mogensen
President

Statistics:

Twin Falls, ID

Launch Date: 11/90
Number of Channels: 5
Pay Services: DIS
Pay Units: 560
Basic Subscribers: 800
Pay Rate: \$5.95
Basic Rate: \$18.95
Monthly Revenue: \$18,492

MADISON COMMUNICATIONS, INC.

P.O. Box 1069, Athens, GA 35611-1069
(205) 232-1822, FAX: (205) 232-3184

Andrew Beasley
General Manager

Statistics:

Huntsville, AL/Athens, GA

Launch Date: 7/91
Number Channels: 27
Pay Services: SH, TMC, DIS
Combo Subscribers: 3,000
Combo Rate: \$27.95
Monthly Revenue: \$83,850

DIRECTORY OF WIRELESS CABLE OPERATORS**METROTEN**

5400 Transportation Boulevard, Garfield Heights, OH 44125
(216) 662-7125, FAX: (216) 662-7165

Robert Patterson
President

Statistics:**Cleveland, OH**

Launch Date: 2/86
Number of Channels: 21
Pay Services: SH, HBO, DIS, SP
Pay Units: 5,990
Basic Subscribers: 5,300
Pay Rate: \$10.32
Basic Rate: \$17.50
Monthly Revenue: \$154,567

MICROBAND WIRELESS CABLE

286 Eldridge Road, Fairfield, NJ 07004
(201) 227-8700, FAX: (201) 227-2612

Jay Patrick Dugan
CEO & President

Statistics:**New York, NY**

Launch Date: 11/87
Number of Channels: 17
Pay Services: HBO, SH, DIS, PB
Combo Subscribers: 33,000
Combo Rate: \$33.95
Monthly Revenue: \$1,120,350

MICROCOM, INC.

2019 Broadway Street, Bay City, MI 48708
(517) 893-8848, FAX: (517) 893-7387

Mike Carelli
General Manager

Statistics:**Bay City/Saginaw/Midland, MI**

Launch Date: 11/91
Basic Subscribers: 1,000
Basic Rate: \$14.50
Monthly Revenue: \$14,500

MITCHELL COMMUNICATIONS

Six Concourse Parkway, Suite 2120, Atlanta, GA 30328
(404) 395-2700, FAX: (404) 395-2701

John Raines
Executive VP

Statistics:**Salina, KS**

Launch Date: 8/90
Number of Channels: 7
Pay Services: TMC
Combo Subscribers: 501
Combo Rate: \$19.95
Monthly Revenue: \$9,995

Kirk McNab
President

San Luis Obispo, CA

Launch Date: 1/85
Number of Channels: 4
Pay Services: TMC
Combo Subscribers: 51
Combo Rate: \$19.95
Monthly Revenue: \$1,017

MULTIMEDIA CABLEVISION

P.O. Box 3027, Wichita, KS 67201-3027
(316) 262-4270, FAX: (319) 262-2309

Patsy Selby
Corporate Controller

Statistics:**Oklahoma City, OK**

Launch Date: 5/90
Number of Channels: 28
Pay Services: HBO, CM, DIS
Pay Units: 6,332
Basic Subscribers: 8,771
Pay Rate: \$9.50
Basic Rate: \$13.95
Monthly Revenue: \$182,509

Wichita, KS

Launch Date: 10/90
Number of Channels: 25
Pay Services: HBO, CM, DIS
Pay Units: 3,703
Basic Subscribers: 2,725
Pay Rate: \$8.68
Basic Rate: \$13.95
Monthly Revenue: \$70,156

DIRECTORY OF WIRELESS CABLE OPERATORS**NORTHEAST TV COOPERATIVE**

P.O. Box 850, Seven 8th Avenue S.E.,
Watertown, SD 57201-0850
(605) 886-5706, FAX: (605) 886-5934

Richard Davis
General Manager

Statistics:**Cransburg, SD**

Launch Date: 4/89
Number of Channels: 11
Pay Services: SH
Pay Units: 294
Basic Subscribers: 889
Pay Rate: \$9.95
Basic Rate: \$14
Monthly Revenue: \$ 15,370

Sisseton, SD

Launch Date: 1/89
Number of Channels: 11
Pay Services: SH
Pay Units: 258
Basic Subscribers: 742
Pay Rate: \$9.95
Basic Rate: \$14
Monthly Revenue: \$12,955

Watertown, SD

Launch Date: 7/89
Number of Channels: 9
Pay Services: SH
Pay Units: 306
Basic Subscribers: 2,400
Pay Rate: \$9.95
Basic Rate: \$14
Monthly Revenue: \$36,645

Willow Lake, SD

Launch Date: 7/89
Number of Channels: 11
Pay Services: SH
Pay Units: 200
Basic Subscribers: 722
Pay Rate: \$9.95
Basic Rate: \$14
Monthly Revenue: \$12,098

NORTHERN RURAL CABLE TV

P.O. Box 488, Bath, SD 57427-0488
(605) 225-0310, FAX: (605) 229-5927

Dennis Hagney
CEO & General
Manager

Statistics:**Bath, SD**

Launch Date: 12/88
Number of Channels: 9
Pay Services: SH, DIS
Pay Units: 13,600
Basic Subscribers: 17,000
Pay Rate: \$10
Basic Rate: \$12
Monthly Revenue: \$340,000

NORTHWEST CABLE TV

P.O. Box 9371, 10434 Fairview Avenue, Boise, ID 83707
(208) 377-1266, FAX: (208) 377-2605

Lew Andrews
General Manager

Statistics:**Boise, ID**

Launch Date: 12/91
Number of Channels: 11
Basic Subscribers: 200
Basic Rate: \$24.95
Monthly Revenue: \$4,990

NORTHWEST COMMUNICATIONS COOPERATIVE

P.O. Box 36, Ray, ND 58849-0036
(701) 568-3331, FAX: (701) 568-7777

Kenneth Lund Jr.
General Manager

Statistics:**Bowbells, ND**

Launch Date: 9/91
Number of Channels: 11
Basic Subscribers: 552
Basic Rate: \$15
Monthly Revenue: \$8,280

Epping, ND

Launch Date: 9/91
Number of Channels: 11
Basic Subscribers: 446
Basic Rate: \$15
Monthly Revenue: \$6,690

DIRECTORY OF WIRELESS CABLE OPERATORS

NORTHWEST SATELLITE NETWORK

P.O. Box 9128, Yakima, WA 98909-9128
(509) 248-9038, FAX: (509) 575-4658

Patrick J. Carey
General Manager

Statistics:

Yakima, WA

Launch Date: 11/88
Number of Channels: 9
Pay Services: TMC
Combo Subscribers: 2,750
Combo Rate: \$24.95
Monthly Revenue: \$68,613

PCTV

201 South Wilmot Road, Tucson, AZ 85701
(602) 750-7300, FAX: (602) 747-0832

Joe Hipple
COO & President

Statistics:

Tucson, AZ

Launch Date: 8/91
Number of Channels: 33
Pay Services: HBO, CM, DIS
Pay Units: 12,825
Basic Subscribers: 9,500
Pay Rate: \$6
Basic Rate: \$18
Monthly Revenue: \$247,950

OMNIVISION

5541 Bear Lane, Suite 100, Corpus Christi, TX 78405
(512) 289-0303, FAX: (512) 289-2921

Dennis Shey
VP & General
Manager

Statistics:

Corpus Christi, TX

Launch Date: 4/90
Number of Channels: 31
Pay Services: HBO, CM, DIS
Pay Units: 11,250
Basic Subscribers: 12,500
Pay Rate: \$10
Basic Rate: \$14.95
Monthly Revenue: \$299,375

PEOPLE'S WIRELESS CABLE

2705 Airport Road, Lakeland, FL 33811
(813) 647-5226, FAX: (813) 680-1422

Suzanne Stevens
Office Manager

Statistics:

Lakeland, FL

Launch Date: 2/91
Number of Channels: 24
Pay Services: HBO
Pay Units: 2,000
Basic Subscribers: 2,500
Pay Rate: \$8
Basic Rate: \$15.83
Monthly Revenue: \$55,575

PACIFIC WEST TV

1513 Sports Drive, Suite Nine, Sacramento, CA 95834
(916) 928-2500, FAX: (916) 928-0825

Brian Reynolds
General Manager

Statistics:

Sacramento, CA

Launch Date: 5/90
Number of Channels: 29
Pay Services: HBO, CM, DIS, SH
Pay Units: 19,000
Basic Subscribers: 13,000
Pay Rate: \$6
Basic Rate: \$16.95
Monthly Revenue: \$334,350

QUADROVISION

5301 Longley Lane, Building A, Suite 14, Reno, NV 89511
(702) 829-5580, FAX: (702) 829-5590

John Stolzenburg
General Manager

Statistics:

Reno, NV

Launch Date: 3/90
Number of Channels: 9
Pay Services: HBO, DIS
Pay Units: 1,200
Basic Subscribers: 1,500
Pay Rate: \$9.95
Basic Rate: \$16.95
Monthly Revenue: \$37,365

DIRECTORY OF WIRELESS CABLE OPERATORS**QUALITY CABLE TV**

1147 River Road, Suite Seven, Charlottesville, VA 22901
 (804) 977-6111, FAX: (804) 977-1665

Stan Allen
President

Statistics:**Charlottesville, VA**

Launch Date: 3/92
 Number of Channels: 31
 Pay Services: HBO, SH, DIS
 Pay Units: 1,840
 Basic Subscribers: 2,300
 Pay Rate: \$8.95
 Basic Rate: \$19.95
 Monthly Revenue: \$62,353

RURAL ELECTRIC COOPERATIVE

P.O. Box 609, Lindsay, OK 73052-0609
 (405) 756-3104, FAX: (405) 756-8957

Mike Treadwell
General Manager

Statistics:**Lindsay, OK**

Launch Date: 11/91
 Number of Channels: 10
 Pay Services: SH
 Pay Units: 520
 Basic Subscribers: 1,300
 Pay Rate: \$11
 Basic Rate: \$12.50
 Monthly Revenue: \$21,970

RURAL VISION

P.O. Box 68, Thayer, KS 66776
 (316) 839-5293, FAX: (316) 839-5690

Fred Frankie
General Manager

Statistics:**Sikeston, MO**

Launch Date: 4/92
 Number of Channels: 20
 Pay Services: HBO, DIS, CM
 Pay Units: 1,540
 Basic Subscribers: 2,200
 Pay Rate: \$9.95
 Basic Rate: \$27.50
 Monthly Revenue: \$75,823

Thayer, KS

Launch Date: 12/90
 Number of Channels: 30
 Pay Services: HBO, SH, CM, DIS
 Pay Units: 2,100
 Basic Subscribers: 3,000
 Pay Rate: \$9.95
 Basic Rate: \$27.50
 Monthly Revenue: \$103,395

SANDBORN TELEPHONE COOPERATIVE

P.O. Box 67, Woonsocket, SD 57385-0067
 (605) 796-4411, FAX: (605) 796-4419

Richard Johnston
General Manager

Statistics:**Mitchell, SD**

Launch Date: 9/85
 Number of Channels: 8
 Pay Services: SH
 Pay Units: 572
 Basic Subscribers: 1,889
 Pay Rate: \$9.95
 Basic Rate: \$16.45
 Monthly Revenue: \$36,765

DIRECTORY OF WIRELESS CABLE OPERATORS

SANTA FE WIRELESS CABLE TV

P.O. Box 575, Las Cruces, NM 88004-0575
(505) 524-7625

David Valverde
Chief Technician

Statistics:

Santa Fe, NM

Launch Date: 9/92
Number of Channels: 11
Pay Services: SH, DIS
Combo Subscribers: 250
Combo Rate: \$24.95
Monthly Revenue: \$6,238

SIOUX VALLEY RURAL TELEVISION

P.O. Box 20, Colman, SD 57017-0020
(605) 534-3241

Joel A. Brick
Telecommunications
Director

Statistics:

Colman, SD

Launch Date: 7/89
Number of Channels: 7
Pay Services: SH
Pay Units: 465
Basic Subscribers: 925
Pay Rate: \$9.50
Basic Rate: \$18.95
Monthly Revenue: \$21,946

SATELLITE SIGNAL OF NEW ENGLAND

168 North Main Street, Rutland, VT 05701
(802) 775-4112, FAX: (802) 773-6642

Bruce Baccei
General Manager

Statistics:

Rutland, VT

Launch Date: 10/91
Number of Channels: 10
Basic Units: 500
Basic Rate: \$19.95
Monthly Revenue: \$9,975

SOUTHWEST TELECOM

P.O. Box N, Palisade, NE 69040
(308) 285-3880, FAX: (308) 285-3811

George Hoff
Telecommunications
Manager

Statistics:

Bartley, NE

Launch Date: 3/89
Number of Channels: 11
Pay Services: SH, DIS
Pay Units: 1,500
Basic Subscribers: 2,900
Pay Rates: \$10.95
Basic Rates: \$15.50
Monthly Revenue: \$61,375

Palisade, NE

Launch Date: 3/90
Number of Channels: 10
Pay Services: SH, DIS
Pay Units: 977
Basic Subscribers: 2,249
Pay Rate: \$8.50
Basic Rate: \$14.50
Monthly Revenue: \$40,915

SKYLINE ENTERTAINMENT NETWORK

East 102 Sprague Avenue, Spokane, WA 99202
(509) 624-7500, FAX: (509) 624-7799

Cheryl Schmidt
General Manager

Statistics:

Spokane, WA

Launch Date: 11/90
Number of Channels: 12
Pay Services: HBO, DIS
Pay Units: 2,000
Basic Subscribers: 3,000
Pay Rate: \$7.95
Basic Rate: \$19.95
Monthly Revenue: \$75,750

DIRECTORY OF WIRELESS CABLE OPERATORS**SPECCHIO PAY TELEVISION**

233 North Garrard, Rantoul, IL 61866
(217) 892-8888

Jim Yard
Director/Engineering

Statistics:**Champaign/Urbana, IL**

Launch Date: 8/90
Number of Channels: 11
Combo Subscribers: 1,400
Combo Rate: \$19.95
Monthly Revenue: \$27,930

TELECABLE OF PUERTO RICO

P.O. Box 8437, Santurce, PR 00910-8437
(809) 722-7815

Statistics:**San Juan, PR**

Launch Date: 7/87
Number of Channels: 19
Pay Services: CM, DIS, HBO
Pay Units: 2,400
Basic Subscribers: 3,000
Pay Rate: \$10
Basic Rate: \$19.95
Monthly Revenue: \$83,850

STARCOM

P.O. Box 250, 1607 Rolling Street, Ruthven, IA 51358
(712) 837-5700, FAX: (712) 837-5975

Stan Ralph
General Manager

Statistics:**Ruthven, IA**

Launch Date: 1/92
Number of Channels: 8
Pay Services: SH
Pay Units: 440
Basic Subscribers: 1,127
Pay Rate: \$9.95
Basic Rate: \$13.95
Monthly Revenue: \$20,100

TV WEST

P.O. Box 575, Las Cruces, NM 88004-0575
(505) 524-7625

David Valverde
Chief Technician

Statistics:**Las Cruces, NM**

Launch Date: 12/83
Number of Channels: 9
Pay Services: SH
Combo Subscribers: 1,400
Combo Rate: \$20.70
Monthly Revenue: \$28,980

SUPER CHANNELS

31 Catcus Garden Drive, Henderson, NV 89014
(702) 456-6969, FAX: (702) 456-7541

Joseph Cunningham
Vice President

Statistics:**Las Vegas, NV**

Launch Date: 4/91
Number of Channels: 17
Pay Services: SH
Pay Units: 630
Basic Subscribers: 1,400
Pay Rate: \$8.95
Basic Rate: \$20.95
Monthly Revenue: \$34,969

TV-3

326 East Concord Avenue, Suite 300,
Colorado Springs, CO 80903
(719) 475-2722, FAX: (719) 578-9952

Alan Colton
President

Statistics:**Billings, MT**

Launch Date: 7/82
Number of Channels: 12
Pay Services: HBO, DIS
Pay Units: 800
Basic Subscribers: 1,100
Pay Rate: \$11
Basic Rate: \$18.65
Monthly Revenue: \$29,315

DIRECTORY OF WIRELESS CABLE OPERATORS

TVCN

10020 East Girard Avenue, Suite 300, Denver, CO 80231
(303) 751-2900, FAX: (303) 751-1081

Ken Roznoy
Executive VP

Statistics:

Denver, CO

Launch Date: 1/91
Number of Channels: 15
Pay Services: SH
Pay Units: 1,000
Basic Subscribers: 2,500
Pay Rate: \$9.95
Basic Rate: \$14.95
Monthly Revenue: \$47,325

ULTRA VISION, INC.

716 North Westwood Avenue, Toledo, OH 43607
(419) 531-1440, FAX: (419) 535-3503

Robert S. Moore
President

Statistics:

Toledo, OH

Launch Date: 1/81
Number of Channels: 1
Pay Services: HBO
Pay Units: 700
Pay Rate: \$11.95
Monthly Revenue: \$8,365

TVCN OF MICHIGAN

4719 Woodward Avenue, Detroit, MI 48075
(313) 832-2900

Kevin Olsen
General Manager

Statistics:

Detroit, MI

Launch Date: 9/80
Number of Channels: 9
Pay Services: HBO, SH, DIS, SP
Combo Subscribers: 7,000
Combo Rate: \$30
Monthly Revenue: \$210,000

UNION CITY MICROVISION

P.O. Box 117, Union City, TN 38261-0117
(901) 885-4922

Bill McChesney
General Manager

Statistics:

Union City, TN

Launch Date: 1/86
Number of Channels: 5
Pay Services: SH
Pay Units: 400
Basic Subscribers: 500
Pay Rate: \$11.50
Basic Rate: \$17.50
Monthly Revenue: \$13,350

TVCN OF WASHINGTON DC, INC.

12303 Twinbrook Parkway, Rockville, MD 20852
(301) 984-3075, FAX: (301) 984-3067

David Cherry
General Manager

Statistics:

Washington, DC

Launch Date: 9/80
Number of Channels: 13
Pay Services: HBO, SH, CM
Combo Subscribers: 6,000
Combo Rate: \$30
Monthly Revenue: \$180,000

VALLEY WIRELESS TV CABLE

5610 District Boulevard, Suite 101, Bakersfield, CA 93313
(805) 397-2222, FAX: (805) 397-2223

Dan Crisp
COO & VP

Statistics:

Bakersfield, CA

Launch Date: 8/91
Number of Channels: 28
Pay Services: HBO, SH
Combo Subscribers: 1,000
Combo Rate: \$24.95
Monthly Revenue: \$24,950

DIRECTORY OF WIRELESS CABLE OPERATORS**VIKING VISION**

1801 Nokomis, Suite Four, Alexandria, MN 56308
 (612) 763-4122, FAX: (712) 852-4117

Karla Enns
General Manager

Statistics:**Alexandria, MN**

Launch Date: 10/91
 Number of Channels: 10
 Pay Services: SH
 Pay Units: 300
 Basic Subscribers: 500
 Pay Rate: \$9.95
 Basic Rate: \$17.95
 Monthly Revenue: \$11,960

WATCH TV

2323A Allentown Road, Lima, OH 45805
 (419) 227-2266, FAX: (419) 227-2269

Tom Knippen
Director/Operations

Statistics:**Lima, OH**

Launch Date: 4/92
 Number of Channels: 12
 Pay Services: HBO, DIS
 Pay Units: 904
 Basic Subscribers: 1,648
 Pay Rate: \$9.95
 Basic Rates: \$18.95
 Monthly Revenue: \$40,224

WCTV

109C Dunbar Avenue, Oldsmore, FL 34677
 (813) 855-6505, FAX: (813) 854-2974

Mitch Wnorowski
*General Manager &
 President*

Statistics:**Oldsmar, FL**

Launch Date: 11/89
 Number of Channels: 19
 Pay Services: CM
 Pay Units: 1,000
 Basic Subscribers: 5,000
 Pay Rate: \$8.95
 Basic Rate: \$13.95
 Monthly Revenue: \$78,700

Tampa, FL

Launch Date: 12/89
 Number of Channels: 19
 Pay Services: CM
 Pay Units: 1,000
 Basic Subscribers: 5,000
 Pay Rate: \$8.95
 Basic Rate: \$13.95
 Monthly Revenue: \$78,700

WESTERN WIRELESS CABLE

303 South Main Street, Suite 202, Sheridan, WY 82801
 (307) 672-9781, FAX: (307) 672-9782

Edward Abdallah
General Manager

Statistics:**Sheridan, WY**

Launch Date: 12/90
 Number of Channels: 11
 Pay Services: SH, DIS
 Pay Units: 340
 Basic Subscribers: 600
 Pay Rate: \$9.15
 Basic Rate: \$14.95
 Monthly Revenue: \$12,081

DIRECTORY OF WIRELESS CABLE OPERATORS

WHITE KNIGHT MEDIA

171 Industrial Avenue, Belleville, WI 53508
(608) 271-6999, FAX: (608) 424-6208

Kim A. Egan
General Manager

Statistics:

Madison, WI

Launch Date: 4/88
Number of Channels: 16
Pay Services: SH
Pay Units: 290
Basic Subscribers: 1,310
Pay Rate: \$9.95
Basic Rate: \$15.95
Monthly Revenue: \$23,780

WIRELESS CABLE OF ATLANTA

3100 Medlock Bridge Road, Suite 360, Norcross, GA 30071
(404) 449-0655

Rick Haney
President

Statistics:

Atlanta, GA

Launch Date: 8/91
Number of Channels: 10
Pay Services: SH
Combo Subscribers: 6,000
Combo Rate: \$27.95
Monthly Revenue: \$167,700

WIRELESS CABLE

P.O. Box 2400, 303 Jefferson Street, Waterloo, IA 50704-2400
(319) 234-0921, FAX: (319) 234-5451

William Silversen
President

Statistics:

Waterloo, IA

Launch Date: 5/82
Number of Channels: 4
Pay Services: SH
Combo Subscribers: 400
Combo Rate: \$24.95
Monthly Revenue: \$9,980